



We Are Hiring

Head of Business Development

Post / Position: FAVP, Sales and Marketing

✉ Send your cv at hr@padmasecurities.com.bd

JOB RESPONSIBILITIES:

- Excellent communication and presentation skills
- Increase the Client Base
- Meet all branches profitability target
- Upsurge the Fund Size
- Meet the company's Key Performance Indicators
- Ability to build up a Team to boost up the business
- Meet the company's financial target
- Dash Board Reporting Capabilities to Management about Organization Growth and Team Member Performances
- Develop team members by needful training
- Comply with all applicable laws and all company policies
- Present market insights and appropriate analysis to clients and the management

EMPLOYMENT STATUS:

- FULL-TIME

EDUCATIONAL REQUIREMENTS:

- Master Degree in Marketing or relevant discipline.
- Skills Required: Corporate Sales and Marketing

EXPERIENCE REQUIREMENTS

- Above 10 years
- The applicants should have experience in Capital Market

ADDITIONAL REQUIREMENTS:

- Possess in-depth knowledge about trading, Capital market and stock valuation methods.
- Committed to maintain compliance of both external & internal regulation.
- Ensure full adherence to established rules and regulations of BSEC, DSE, CSE, BB and other regulatory authorities.
- Knowledge about on Stock-Dealer, Stock-Broker, Authorized Representative Regulation- 2000
- Should have own client base with large fund to boost up the trade volume of the company.

Job Location: Dhaka

Salary: Negotiable / As per Company's Salary Structure

Apply Procedure: Apply Online

Address:

Padma Bank Securities Limited
Rangs Hai Legacy (6th floor), Plot # 13, Block-K, Sohrawardi Avenue,
Baridhara Model Town, Dhaka - 1212

Only shortlisted candidates will be called for interview

*Photograph must be enclosed with the resume.

Application Deadline: 15 July, 2022